AL-AHLEIA INSURANCE COMPANY S.A.K.

INTERIM CONDENSED FINANCIAL INFORMATION (UNAUDITED)

30 SEPTEMBER 2013



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REPORT ON REVIEW OF INTERIM CONDENSED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF AL-AHLEIA INSURANCE COMPANY S.A.K.

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Introduction

We have reviewed the accompanying interim condensed statement of financial position of Al-Ahleia Insurance Company S.A.K. (the "Company") as at 30 September 2013 and the related interim condensed statements of income and comprehensive income for the three months and nine months periods then ended, and the related interim condensed statements of cash flows and changes in equity for the nine months period then ended. The management of the Company is responsible for the preparation and presentation of this interim condensed financial information in accordance with International Accounting Standard 34: Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information are not prepared, in all material respects, in accordance with IAS 34.

Report on Other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed financial information is in agreement with the books of the Company. We further report that, to the best of our knowledge and belief, we have not become aware of any violations of the Companies Law No. 25 of 2012 as amended, or of the Articles of Association and the Memorandum of Incorporation of the Company during the nine months period ended 30 September 2013 that might have had a material effect on the business of the Company or on its financial position.

We further report that, during the course of our review, to the best of our knowledge and belief, we have not become aware of any material violations of the provisions of Law No. 7 of 2010 concerning the Capital Markets Authority and its related regulations during the nine months period ended 30 September 2013.

WALEED A. AL OSAIMI LICENCE NO. 68 A

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AL AIBAN, AL OSAIMI & PARTNERS

ABDULATIF A. H. AL-MAJID LICENCE NO. 70 A

OF PARKER RANDALL (ALLIED

ACCOUNTANTS)

INTERIM CONDENSED STATEMENT OF INCOME (UNAUDITED)

For the period ended 30 September 2013

-	Three months ended 30 September		Nine months ended 30 September	
	2013	2012	2013	2012
Notes	KD	$K\!D$	KD	$K\!D$
Revenue: Gross premiums	5 5 4 1 500	5 165 655		
Premiums ceded to reinsurers	5,541,700 (2,676,729)	5,167,655 (2,613,024)	23,214,300 (13,602,168)	24,195,702 (14,459,587)
Net premiums	2,864,971	2,554,631	9,612,132	9,736,115
Movement in unearned premiums	91,978	270,241	116,125	(394,145)
Net premiums earned	2,956,949	2,824,872	9,728,257	9,341,970
Commission received on ceded reinsurance	925,840	914,674	5,221,820	4,134,336
Policy issuance fees	130,227	120,331	444,012	418,060
Net investment income 4	10,198	467,846	3,356,259	2,927,293
Other income	34,924	3,167	500,501	127,638
Total Revenue	4,058,138	4,330,890	19,250,849	16,949,297
Expenses:				
Net claims incurred	1,315,187	1,433,997	5,371,274	4,934,768
Commissions	621,982	458,953	2,950,128	1,960,291
(Decrease) Increase in life mathematical			, ,	, , , , , , , ,
reserve	(296,580)	(217,000)	624,000	366,100
Maturity and cancellations of life insurance	. , ,	())	1,000	200,100
policies	25,903	19,207	139,459	135,138
Administrative expenses	746,781	909,256	2,393,902	2,545,117
Total Expenses	2,413,273	2,604,413	11,478,763	9,941,414
PROFIT FOR THE PERIOD BEFORE CONTRIBUTION TO KUWAIT FOUNDATION FOR THE ADVANCEMENT OF SCIENCES (KFAS), NATIONAL LABOUR SUPPORT TAX (NLST) AND ZAKAT	1,644,865	1,726,477	7,772,086	7,007,883
Contribution to KFAS	(14,227)	(15,618)	(73,093)	(66,883)
NLST	(32,969)	(36,384)	(163,377)	(154,848)
Zakat	(13,188)	(14,553)	(65,351)	
		(14,333)	(05,351)	(61,939)
PROFIT FOR THE PERIOD	1,584,481	1,659,922	7,470,265	6,724,213
BASIC AND DILUTED EARNINGS PER SHARE 3	8.09 fils	8.48 fils	38.15 fils	34.37 fils

INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

For the period ended 30 September 2013

	Three months ended 30 September		Nine months ended 80 September	
	2013 KD	2012 KD	2013 KD	2012 KD
Profit for the period	1,584,481	1,659,922	7,470,265	6,724,213
Other comprehensive income: Other comprehensive income to be reclassified to interim condensed statement of income in subsequent periods: - Financial assets available for sale:				
Net unrealized (loss) gain Transferred to interim condensed statement of	(391,579)	2,063,735	1,242,013	651,435
income on sale (Note 4) Impairment loss transferred to interim	(243,955)	(25,102)	(1,459,547)	(499,016)
condensed statement of income (Note 4)	762,720	43,038	762,720	546,066
- Share of other comprehensive (loss) income of	127,186	2,081,671	545,186	698,485
associates	(31,492)	(744)	(51,517)	21,378
- Foreign currency translation adjustments	(40,572)	21,016	43,119	31,723
Net other comprehensive income to be reclassified to interim condensed statement of		2.101.042		
income in subsequent periods	55,122	2,101,943	536,788	751,586
Total comprehensive income for the period	1,639,603	3,761,865	8,007,053	7,475,799

INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

Àt 30 September 2013

ASSETS	Notes	30 September 2013 KD	(Audited) 31 December 2012 KD	30 September 2012 KD
Property and equipment Investment in associates Financial assets available for sale Loans secured by life insurance policyholders Premiums and insurance receivables Reinsurance recoverable on outstanding claims Accounts receivable and other debit balances	5	2,822,702 15,842,402 72,817,167 148,588 12,356,166 28,416,825	2,938,055 15,349,179 74,708,867 180,358 10,912,921 26,827,941	2,978,877 14,647,337 75,605,675 160,632 11,783,694 25,128,718
Fixed deposits Bank balances and cash	6	1,933,143 25,344,852 675,353	2,105,022 20,164,630 6,514,831	1,935,648 17,460,931 197,024
TOTAL ASSETS		160,357,198	159,701,804	149,898,536
EQUITY AND LIABILITIES Equity				
Share capital Statutory reserve General reserve Special voluntary reserve Treasury shares	7	20,000,000 17,162,327 16,922,802 10,500,000	18,953,248 17,162,327 16,922,802 10,500,000	18,953,248 16,258,490 16,018,965 10,000,000
Treasury shares reserve Cumulative changes in fair values reserve Foreign currency translation reserve Retained earnings	o	(1,490,528) 1,410,937 8,747,829 133,033 16,875,563	(1,579,956) 1,385,068 8,254,160 89,914 15,090,504	(1,591,686) 1,382,113 6,825,724 105,705 15,623,321
Total equity		90,261,963	86,778,067	83,575,880
Liabilities Liabilities arising from insurance contracts: Outstanding claims reserve Unearned premiums reserve Life mathematical reserve Incurred but not reported reserve		37,183,711 4,073,157 4,400,000 6,700,000	34,910,977 4,189,282 3,776,000 6,700,000	33,467,141 3,866,040 3,807,000 6,700,000
Total liabilities arising from insurance contracts Insurance payables Accounts payable and other credit balances Premiums received in advance Bank overdraft	6	52,356,868 10,361,369 6,151,613 - 1,225,385	49,576,259 15,278,281 6,883,574 1,185,623	47,840,181 7,561,375 9,379,072 1,143,507 398,521
Total liabilities		70,095,235	72,923,737	66,322,656
TOTAL EQUITY AND LIABILITIES		160,357,198	159,701,804	149,898,536

Sulaiman Hamad Al-Dalali

Chairman and Managing Director

Ayman Abdullatif Al-Shayea

Vice Chairman

INTERIM CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)

For the period ended 30 September 2013

Tot the period ended 50 september 2015			
			ths ended tember
	-	2013	2012
	Notes	KD	<i>KD</i>
OPERATING ACTIVITIES			n.D
Profit for the period		7,470,265	6,724,213
Non-cash adjustments to reconcile profit for the period to net cash		, , ,	, , , , , , , , , , , , , , , , , , , ,
flows:			
Depreciation of property and equipment		124,578	126,440
Share of results of associates	4	(497,925)	(1,189,876)
Gain on sale of financial assets available for sale	4	(1,459,547)	(499,016)
Impairment loss on financial assets available for sale	4	762,720	546,066
Interest income on bonds and fixed deposits	4	(353,687)	(329,658)
Dividend income	4	(1,745,222)	(1,316,682)
Interest expense		14,272	27,703
Provision for employees' end of service benefits		81,648	83,909
Changes in operating assets and liabilities:		4,397,102	4,173,099
Premiums and insurance receivables		<i>(</i> 4 440 0 4 m)	
Reinsurance recoverable on outstanding claims		(1,443,245)	(1,186,679)
Accounts receivable and other debit balances		(1,588,884)	22,016
Liabilities arising from insurance contracts		429,576	488,297
Insurance payables		2,780,609	488,673
Accounts payable and other credit balances		(4,916,912)	(1,326,799)
Premiums received in advance		(889,543)	2,392,666
	_	(1,185,623)	(485,198)
Cash flows (used in) from operations		(2,416,920)	4,566,075
Employees' end of service benefits paid	_	(27,426)	(29,337)
Net cash flows (used in) from operating activities		(2,444,346)	4,536,738
INVESTING ACTIVITIES			
Purchase of property and equipment		(9,225)	(93,446)
Purchase of financial assets available for sale		(4,526,278)	(7,441,189)
Purchase of investment in associates		(3,696)	(24,476)
Proceeds from sale of financial assets available for sale		7,659,990	7,460,266
Movement in loans secured by life insurance policyholders		31,770	32,900
Fixed deposits		(5,180,223)	(2,029,537)
Dividend income received		1,745,222	1,316,682
Interest income received		95,992	104,919
Net cash flows used in investing activities		(186,448)	(673,881)
FINANCING ACTIVITIES	_	-	
Dividends paid		(4,549,366)	(4,314,261)
Purchase of treasury shares		-	(16,578)
Sale of treasury shares		115,297	79,916
Net cash flows used in financing activities	_	(4,434,069)	(4,250,923)
<u>-</u>	_		(4,230,323)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(7,064,863)	(388,066)
Cash and cash equivalents at the beginning of the period		6,514,831	186,569
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	6	(550,032)	(201,497)
	_	=======================================	

INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) For the period ended 30 September 2013

	Share capital KD	Statutory reserve KD	General reserve KD	Special voluntary reserve KD	Treasury Shares KD	Treasury shares reserve KD	Cumulative changes in fair values reserve KD	Foreign currency translation reserve KD	Retained earnings KD	Total equity KD
Balance at 1 January 2013 Profit for the period Other comprehensive income	18,953,248	17,162,327	16,922,802	10,500,000	(1,579,956)	1,385,068	8,254,160	89,914 - 43,119	15,090,504 7,470,265	86,778,067 7,470,265 536,788
Total comprehensive income for the period Issue of bounce shares (Note 7) Cash dividends (Note 7) Sale of treasury shares	1,046,752	1 1 1 1	1 1 1 1	1 1 1 1		25,869	493,669	43,119	7,470,265 (1,046,752) (4,638,454)	8,007,053 - (4,638,454) 115,297
Balance at 30 September 2013	20,000,000	17,162,327	16,922,802	10,500,000	(1,490,528)	1,410,937	8,747,829	133,033	16,875,563	90,261,963
Balance at 1 January 2012 Profit for the period Other comprehensive income	18,050,713	16,258,490	16,018,965	10,000,000	(1,642,331)	1,369,420	6,105,861	73,982	14,217,231 6,724,213	80,452,331 6,724,213 751,586
Total comprehensive income for the period Issue of bounce shares (Note 7) Cash dividends (Note 7) Purchase of treasury shares Sale of treasury shares	902,535	1 1 1 1 1	1 1 1 1 1	1 1 1 1 1	(16,578) 67,223	12,693	719,863	31,723	6,724,213 (902,535) (4,415,588)	7,475,799 (4,415,588) (16,578) 79,916
Balance at 30 September 2012	18,953,248	16,258,490	16,018,965	10,000,000	(1,591,686)	1,382,113	6,825,724	105,705	15,623,321	83,575,880

The attached notes 1 to 12 form part of this interim condensed financial information.

At 30 September 2013

1 ACTIVITIES

The interim condensed financial information of Al-Ahleia Insurance Company S.A.K. (the "Company") for the Nine months period ended 30 September 2013 were authorised for issue by the Board of Directors on 10 November 2013.

The financial statements of the Company for the year ended 31 December 2012 were approved by the shareholders at the Annual General Meeting held on 23 April 2013.

Al-Ahleia Insurance Company S.A.K. is a Kuwaiti shareholding company registered under the Insurance Companies and Agents Law No. 24 of 1961 and its subsequent amendments. It is engaged in various insurance activities, including reinsurance. Its registered head office is at P.O. Box 1602, Safat 13017, Kuwait.

The New Companies Law issued on 26 November 2012 by Decree Law No. 25 of 2012 (the "Companies Law"), cancelled the Commercial Companies Law No. 15 of 1960. The Companies Law was subsequently amended on 27 March 2013 by Decree Law No. 97 of 2013 (the "Decree"). The Executive Regulations of the new amended law issued on 29 September 2013 and was published in the official Gazette on 6 October 2013. As per article three of the executive regulations, the Companies have one year from the date of publishing the executive regulations to comply with the new amended law.

2 BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

- (a) The interim condensed financial information of the Company has been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting".
- (b) The accounting policies used in the preparation of the interim condensed financial information are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2012, except for the adoption of the following amendments and new International Financial and Reporting Standards effective for annual period beginning on 1 January 2013:

IFRS 7 Financial Instruments: Disclosures -Offsetting Financial Assets and Financial Liabilities aamendments to IFRS 7

The amendment requires an entity to disclose information about rights to set-off financial instruments and related arrangements (e.g., collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity's financial position. The new disclosures are required for all recognised financial instruments that are set off in accordance with IAS 32. The disclosures also apply to recognised financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether the financial instruments are set off in accordance with IAS 32. As the Company is not setting off financial instruments in accordance with IAS 32 and does not have relevant offsetting arrangements, the amendment does not have an impact on the Company.

IFRS 10 - Consolidated Financial Statements

IFRS 10 replaces the consolidation guidance in IAS 27 Consolidated and Separate Financial Statements. It also addresses the issues raised in SIC-12 Consolidation - Special Purpose Entities.

IFRS 10 establishes a single control model that applies to all entities including special purpose entities. IFRS 10 replaces the parts of previously existing IAS 27 Consolidated and Separate Financial Statements that dealt with consolidated financial statements and SIC-12 Consolidation – Special Purpose Entities. IFRS 10 changes the definition of control such that an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

To meet the definition of control in IFRS 10, all three criteria must be met, including: (a) an investor has power over an investee; (b) the investor has exposure, or rights, to variable returns from its involvement with the investee; and (c) the investor has the ability to use its power over the investee to affect the amount of the investor's returns. The application of the standard does not have an impact on the financial position of the Company.

At 30 September 2013

2 BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

IFRS 11 Joint Arrangements and IAS 28 Investments in Associates and Joint Ventures

IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities - Non-monetary Contributions by venturers. IFRS 11 removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture under IFRS 11 must be accounted for using the equity method. The application of the standard does not have an impact on the financial position of the Company.

IFRS 12 – Disclosure of Involvement with Other Entities

IFRS 12 requires enhanced disclosures about both consolidated entities and unconsolidated entities in which an entity has involvement. The objective of IFRS 12 is to disclose information so that financial statement users may evaluate the basis of control, any restrictions on consolidated assets and liabilities, risk exposures arising from involvements with unconsolidated structured entities and non-controlling interest holders' involvement in the activities of the consolidated entities. The Company will provide additional disclosures in the annual financial statements.

IFRS 13 – Fair Value measurement

IFRS 13 replaces the guidance on fair value measurement in existing IFRS accounting literature with a single standard. IFRS 13 defines fair value, provides guidance on how to determine fair value and requires disclosures about fair value measurements. However IFRS 13 does not change the requirements regarding which items should be measured or disclosed at fair value. The application of IFRS 13 has not materially impacted the fair value measurements carried out by the Company (Note 11).

IAS 1 Presentation of Items of Other Comprehensive Income – Amendments to IAS 1

The amendments to IAS 1 introduce a grouping of items presented in other comprehensive income (OCI). Items that could be reclassified (or recycled) to profit or loss at a future point in time (e.g., net gain on hedge of net investment, exchange differences on translation of foreign operations, net movement on cash flow hedges and net loss or gain on available-for-sale financial assets) now have to be presented separately from items that will never be reclassified (e.g., actuarial gains and losses on defined benefit plans and revaluation of land and buildings). The amendment affected presentation only and had no impact on the Company's financial position or performance.

IAS 34 Interim financial reporting and segment information for total assets and liabilities (Amendment)
The amendment clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment to enhance consistency with the requirements in IFRS 8 Operating Segments. Total assets and liabilities for a reportable segment need to be disclosed only when the amounts are regularly provided to the management and there has been a material change in the total amount disclosed in the entity's previous annual financial statements for that reportable segment. The Company provides this disclosure as total segment assets were reported to the management. As a result of this amendment, the Company now also includes disclosure of total segment liabilities as these are reported to the management (Note 12).

(c) The interim condensed financial information does not include all of the information and disclosures required for complete financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"). In the opinion of management, all adjustments considered necessary for a fair presentation have been included in the interim condensed financial information. Further, results for the interim period are not necessarily indicative of the results that may be expected for the year ending 31 December 2013. For further information, refer to the annual audited financial statements and notes thereto for the year ended 31 December 2012.

At 30 September 2013

3 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the profit for the period by the weighted average number of ordinary shares outstanding during the period (excluding treasury shares). Diluted earnings per share is calculated by dividing the profit for the period by the weighted average number of ordinary shares outstanding during the period (excluding treasury shares) plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares. The Company did not have any diluted shares as at 30 September.

	Three months ended 30 September		Nine months ended 30 September	
	2013 KD	2012 KD	2013 KD	2012 KD
Profit for the period	1,584,481	1,659,922	7,470,265	6,724,213
Weighted average number of ordinary shares outstanding during the period (excluding	Shares	Shares	Shares	Shares
treasury shares)	195,860,700	195,684,854	195,815,434	195,658,815
Basic and diluted earnings per share	8.09 fils	8.48 fils	38.15 fils	34.37 fils

The basic and diluted earnings per share have been adjusted for the current and previous period following the shareholders' approval of bonus shares at the Extraordinary General Assembly meeting held on 23 April 2013 (Note 7).

4 NET INVESTMENT INCOME

	Three months ended 30 September		Nine months ended30 September	
	2013	2012	2013	2012
	KD	KD	KD	KD
Share of results of associates Gain on sale of financial assets available for sale Impairment loss on financial assets available for	172,911	147,045	497,925	1,189,876
	243,955	25,102	1,459,547	499,016
sale Interest on bonds and fixed deposits Dividend income Other investment income	(762,720)	(43,038)	(762,720)	(546,066)
	119,871	100,382	353,687	329,658
	213,999	195,799	1,745,222	1,316,682
	22,182	42,556	62,598	138,127
	10,198	467,846	3,356,259	2,927,293

At 30 September 2013

5 FINANCIAL ASSETS AVAILABLE FOR SALE

		(Audited)	
	30 September	31 December	30 September
	2013	2012	2012
	KD	$K\!D$	$K\!D$
Local equity securities:			
Quoted	20,277,852	21,332,913	22,153,609
Unquoted	8,742,850	9,142,834	9,142,843
Foreign equity securities:	29,020,702	30,475,747	31,296,452
Quoted	4,624,681	5,030,695	5,164,844
Unquoted	18,493,812	18,820,397	17,775,995
	23,118,493	23,851,092	22,940,839
Unquoted foreign funds	20,327,972	20,032,028	21,018,384
Bonds	350,000	350,000	350,000
	72,817,167	74,708,867	75,605,675

As at 30 September 2013, quoted equity securities are carried at fair value. Management has performed a review of these investments to assess whether any impairment has occurred in their value and accordingly, an impairment loss of KD Nil (31 December 2012: KD 252,682 and 30 September 2012: KD 252,682) has been recognised in the interim condensed statement of income.

As at 30 September 2013, Management has performed a review of its unquoted financial assets available for sale (Note 11) to assess whether any impairment has occurred in their value and accordingly, an impairment loss of KD 762,720 (31 December 2012: KD 823,951 and 30 September 2012: KD 293,384) has been recognised in the interim condensed statement of income.

6 CASH AND CASH EQUIVALENTS

	30 September 2013 KD	(Audited) 31 December 2012 KD	30 September 2012 KD
Bank balances and cash Bank overdraft	675,353 (1,225,385)	6,514,831	197,024 (398,521)
	(550,032)	6,514,831	(201,497)

Bank overdraft carry effective interest rates of 2.5% (31 December 2012: Nil and 30 September 2012: 2.5%) per annum over Central Bank of Kuwait discount rate.

7 SHARE CAPITAL AND DIVIDENDS

Authorised, issued and fully paid-up share capital consists of 200,000,000 shares of 100 fils each (31 December 2012: 189,532,484 and 30 September 2012: 189,532,484 shares).

On 23 April 2013, the Ordinary Annual General Assembly of the Company's shareholders approved the payment of cash dividends of 25% for the year ended 31 December 2012 (2011: 25%), totaling KD 4,638,454 (2011: KD 4,415,588) and board of directors' remuneration of KD 180,000 (2011: KD 172,500).

On the same date, the Extraordinary General Assembly of the Company's shareholders approved the increase of share capital from KD 18,953,248 to KD 20,000,000 through issuance of 10,467,516 bonus shares of 100 fils each for the year ended 31 December 2012 (2011: 9,025,354 bonus shares).

At 30 September 2013

8 TREASURY SHARES

		(Audited)	
36	September 2013	31 December 2012	30 September 2012
Number of treasury shares (shares)	4,023,943	4,042,130	4,072,140
Percentage of issued shares (%)	2.01	2.13	2.15
Market value (KD)	1,971,732	2,263,593	1,812,102

9 CAPITAL COMMITMENTS

As at 30 September 2013, the Company had future capital commitments with respect to financial assets available for sale of KD 3,779,558 (31 December 2012: KD 5,041,387 and 30 September 2012: KD 5,246,567).

10 RELATED PARTY TRANSACTIONS

These represent major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

Transactions with related parties included in the interim condensed statement of income are as follows:

	Associates KD	Major shareholders KD	Nine months ended 2013 KD	30 September 2012 KD
Gross premiums	877,693	1,989,977	2,867,670	4,275,247
Claims incurred	302,131	1,051,416	1,353,547	733,194
			<u>Three</u> month <u>30 Septen</u> 2013 KD	
Gross premiums	312,196	249,529	561,725	2,141,428
Claims incurred	147,414	367,564	514,978	232,833

Balances with related parties included in the interim condensed statement of financial position are as follows:

	Associates KD	Major shareholders KD	30 September 2013 KD	(Audited) 31 December 2012 KD	30 September 2012 KD
Premiums and insurance receivables	555,143	2,903,850	3,458,993	3,402,698	3,191,045
Accounts payable and other credit balances	104,731	146,431	251,162	208,313	164,158
Key management personnel compens	sations:				
		Three mo	nths ended	Nine mo	nths ended
		<u> 30 Sej</u>	<u>otember</u>	30 Sej	otember
		2013	2012	2013	2012
		KD	$K\!D$	KD	$K\!D$
Salaries and other short term benefits		73,394	75,160	234,936	233,890
Employees' end of service benefits		3,025	2,992	11,675	30,197
		76,419	78,152	246,611	264,087

At 30 September 2013

11 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise of financial assets and financial liabilities.

The fair value of financial assets and financial liabilities that are not carried at fair value is not materially different from their carrying amounts except for financial assets available for sale which are carried at cost less impairment amounting to KD 18,396,198 as at 30 September 2013 (31 December 2012: KD 19,173,072 and 30 September 2012: KD 21,413,950).

Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair values of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in an active market for identical assets and liabilities:

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: other techniques which use inputs which have a significant effect on the recorded fair value are not based on observable market data.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

30 September 2013	Level 1 KD	Level 2 KD	Level 3 KD	Total fair value KD
Financial assets available for sale: Quoted Unquoted	24,902,533	-	- 29,518,436	24,902,533 29,518,436
Total	24,902,533	-	29,518,436	54,420,969
31 December 2012	Level 1 KD	Level 2 KD	Level 3 KD	Total fair value KD
Financial assets available for sale: Quoted Unquoted	26,363,608	<u>-</u>	- 29,172,187	26,363,608 29,172,187
Total	26,363,608	-	29,172,187	55,535,795
30 September 2012	Level 1 KD	Level 2 KD	Level 3 KD	Total fair value KD
Financial assets available for sale: Quoted Unquoted	27,318,453	-	26,873,272	27,318,453 26,873,272
Total	27,318,453	-	26,873,272	54,191,725

At 30 September 2013

11 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets and liabilities which are recorded at fair value.

	At the beginning of the	Net results recorded in the interim condensed statement of comprehensive	Net results recorded in the interim condensed statement of	Net purchases, transfer, sales and	At the end of the period /
	period / year	income	income	settlements	year
30 September 2013	$K\!D$	KD	KD	$K\!D$	KD
Financial assets available for sale:	20 152 105	#00.0C1	(O= 1= 1)		
Unquoted	29,172,187	522,264	(97,474)	(78,541)	29,518,436
31 December 2012 Financial assets available for sale: Unquoted	27,140,004	3,462,694	(414,170)	(1,016,341)	29,172,187
30 September 2012 Financial assets available for sale: Unquoted	27,140,004	631,594	(293,384)	(604,942)	26,873,272

12 SEGMENT RESULTS

The Company operates in two segments, general risk insurance and life and health insurance; there are no intersegment transactions. The following are the details of these two primary segments:

Nine months ended 30 September 2013:

	General risk insurance					
	Marine and aviation KD	Accident KD	Fire KD	Life and health insurance KD	Unallocated KD	Total KD
Segment revenue	3,169,170	6,408,757	1,237,601	4,578,561	3,856,760	19,250,849
Segment results (net underwriting income)	1,520,681	1,580,867	536,937	915,816	2,915,964	7,470,265
				General risk insurance KD	Life and health insurance KD	Total KD
Assets				138,414,873	21,942,325	160,357,198

At 30 September 2013

12 SEGMENT RESULTS (continued)

Nine months ended 30 September 2012:

	General risk insurance					
	Marine and aviation	Accident	Fire	Life and health insurance	Unallocated	Total
	KD	KD	$K\!D$	KD	$K\!D$	KD
Segment revenue	3,299,949	6,208,380	1,098,979	3,287,058	3,054,931	16,949,297
Segment results (net underwriting income)	2,020,431	1,264,729	459,096	876,669	2,103,288	6,724,213
				General risk insurance KD	Life and health insurance KD	Total KD
Assets				128,099,117	21,799,419	149,898,536